

# Landlord Portfolio **Business Plan**

We are keen to understand the strategic direction of your business over the next 5 years. If your property activities include property development (residential, commercial or mixed use) to 'hold' as an addition to your letting portfolio or for resale, please tell us more below, including entities (e.g. companies, LLPs or partnerships) you are using. You can provide us with this information in a different way if it is more convenient.

1. For how many years have you been involved in property activities?

2. Do you see the portfolio expanding or contracting or do you intend to change the makeup of the portfolio? Please explain.

3. What is your geographical focus? Do you see it changing? Please explain.

4. What is your tenant focus e.g. 'key worker' accommodation, student housing, professional accommodation?

5. Are you looking primarily for yield or capital growth? Or a balance? If yield, what is your target level?

6. Please explain how you provide for routine maintenance and renewal. Is it outsourced?

7. Please tell us about the key members of your management team and why they are important to your business

8. If you operate as an unincorporated business, please tell us about the impacts the phased reduction in interest relief is having upon your business and whether you consider incorporation.

9. Please tell us any other information that you consider relevant.